

Edward Sodmann Business & Management Programme Coordinator



International Bachelor German-English Route

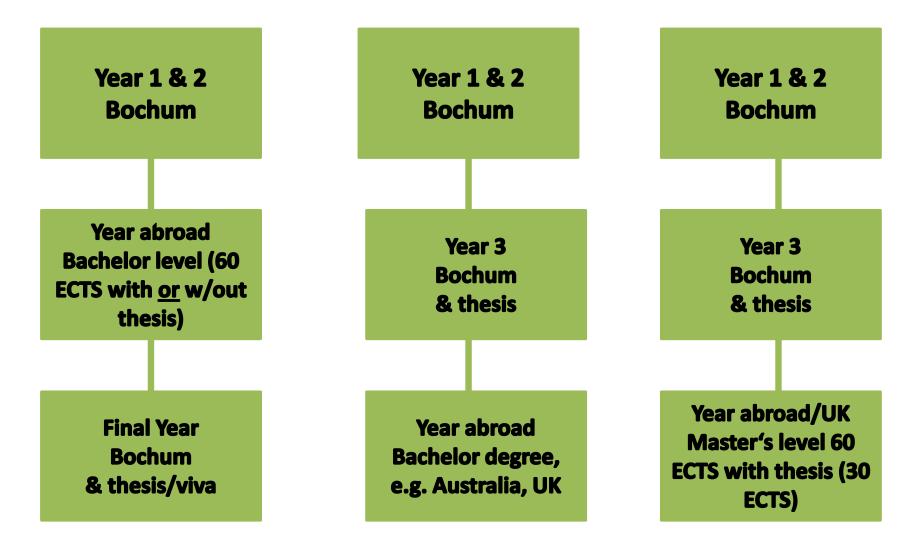
Planning and structure Requirements and conditions Costs The UK and beyond Sources and sites

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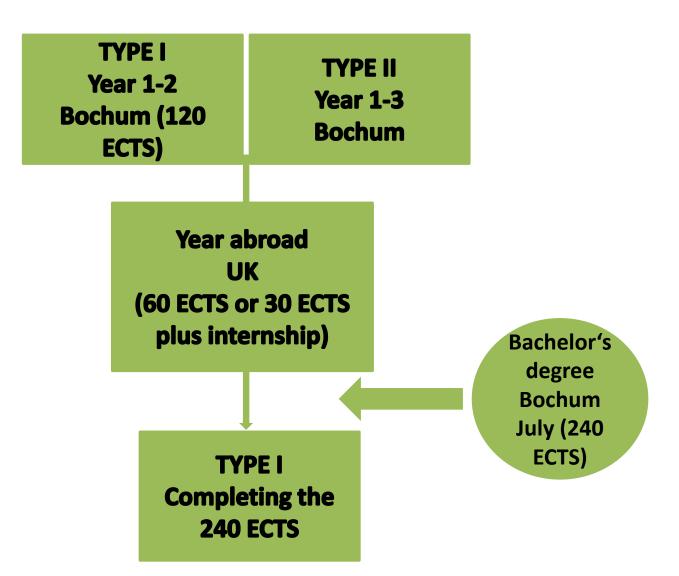
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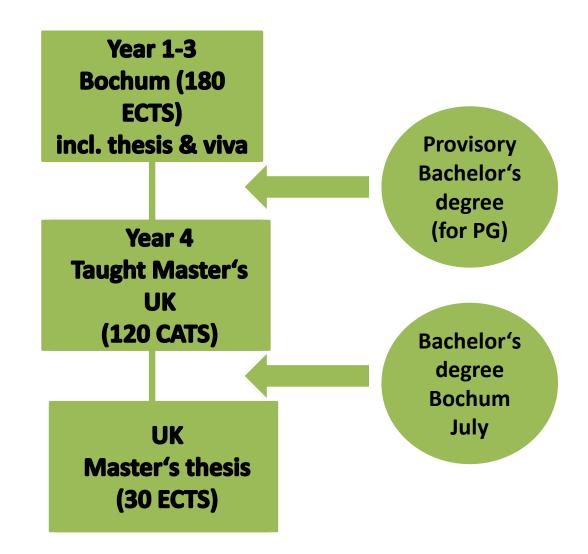
IBM Structure (240 ECTS in total)



IBM UG Pathway Outline



IBM PG Pathway Outline



Purposes of the year abroad

Enhancing, developing or improving...

- Language skills
- Intercultural skills
- Career opportunities & Hard skills enhancement (content not available in Germany or at the home university)
- Personal growth
- Cost minimization
- Networking

Requirements

Quick check list

The following **requirements** must be fulfilled during your year abroad:

- you must earn a total of **60 ECTS** for the full academic year (or 30 ECTS for one semester)
- Host university programme contains at least 50% business modules
- A minimum of **75%** of all modules must be taught in English
- Is it an H+ university? <u>http://anabin.kmk.org/</u>

Remember: there are no summer semesters outside of Germany; January or beginning February

Conditions for going abroad

- For **UG** (Bachelor studies, year 3 or 4): **120 ECTS** (only two unfinished modules allowed)
- For PG (Master studies in the UK ONLY, plus DBS and UCD or UK unis abroad): 180 ECTS (with thesis & viva, without ONLY MMU)

Explanation:

three years is 3 times 60 credits; w/t the thesis & viva (**15** credits), students have **145** credits and need to do extra points; not every uni accepts students without the thesis; MMU takes PG applicants with fewer than 180 credits but who have an apprenticeship (*Ausbildung*)

Internship (Praktikum)

§ 9 Pflichtpraktikum

"Entsprechend § 10 Abs. 2 Nr. 3 ist für alle Studierenden ein obligatorisches Praktikum im kaufmännischen Bereich von mindestens 6 Wochen bis zur Zulassung zur Bachelorarbeit erforderlich."

This means: if you do not do your thesis before you go abroad, there is no need to have any proof. Indeed, you could go abroad and do an internship when you come home and then do the Bachelor thesis at the end. However, some UK universities would not admit you into their Master programmes.

Timeline

Some universities require your **pro-forma** degree (180 ECTS including the thesis&viva) as early as on **August 1**.

This means, you have to register your thesis (StPO: "nach schriftlichem Antrag") in **May** at the latest, making sure the supervisor is in Germany to **mark the thesis** and **do the viva** with you when you are done. The **earliest** registration is **March** with all Year 1 and 2 classes successfully passed plus the complete fifth semester (or 30 ECTS from Year 3). Remember some classes might only be offered once a year!

Prerequisites:

120 ECTS (Year 1 and 2) Internship (six weeks) 30 ECTS (from Year 3) Thesis: 10 weeks

Explanation UG and PG

Undergraduate studies (UG)

• This term refers to **Bachelor level studies** either in the third or fourth year.

In 2022, students studied at the following universities:

- MMU (Manchester)
- Avans (partner university)
- Rennes

Postgraduate studies (PG)

- This term refers to **Master-level studies** in the fourth year
- The programme must contain 50 per cent business modules; please check before you go

Caveat: International Business Management programmes tend to be at a lower level due to the 'mixed bag' that enrol (language level problem)

In case you postpone the thesis, remember that thesis&viva (Bachelorarbeit/Kolloqium) are 15 ECTS credits and if you want to do a MASTER (=PG), you need 180 ECTS points. That would mean doing extra points in the business department OR IBKN totalling 15 points.

PG Application timeline

- Send off application in February/March before you go (http://www2.mmu.ac.uk/study/postgraduate/apply/postgraduate-taught-course/)
- After two to four weeks you will receive a conditional offer



- Hand in the final grades in August (done by coordinator if he has your transcripts in English)
- Receive unconditional offer in September

The Application Process

IMPORTANT

- Please register for the year abroad through the Student Portal before you go abroad
- -> the sooner you register, the better

-> it is only for statistical purposes, enabling the Hochschule Bochum to record the grades you obtained during your year abroad

Preparation & Application Timeline

I Erasmus or non-fee partner (UK/MMU, Poland, Turkey, etc)

March 15: application deadline (SoleMove)

II Popular host universities (meaning several students every year)

March: sending off applications, applying online Same time: contact the fellow students there to take over their rental contracts

III New or less chosen host universities

Summer of the **year before** you go / at least one year before : contacting the programme leader / administration of host university

Explanation for longer time frame: our system (two degrees in four years, our Bachelor's and their Master's degree require weeks of negotiations)

Caveat: in some cases, the host university will not be willing to award the PG degree; if location is everything, go for the UG degree (also negotiable)

Application preparations

Prepare applications (about a year before you go)

- Collect information about the host university (make sure it is credited H+ in the Anabin system) <u>http://anabin.kmk.org/</u>
- Check study programme, content and degrees
- Select target university: Learning Agreement for non-partner universities (deadline June 1)
- Scrutinize admissions regulations of target universities and make your own checklist
- Prepare applications (copies of German documents, adjust templates of grade transcripts, references etc)
- Calculate costs (studies, enrolment, living, financing)

Application process

- UG: partner universities (direct application)
 UG: non-partner universities (UCAS)
- PG (all unis, partner or not): put together application package (if applicable)
 - references (from professors in your focal areas)
 - grade transcripts in English (templates are online)
 - CV
 - Letter of motivation
 - application form
 - TOEFL equivalence certificate; or German Abitur copy; Brexit means
 SELT language test for visa application

Proof of language

- My Toefl equivalent document is accepted by Heriot Watt, Dublin Business School, and some others
- UCD needs the Duolingo (cheapest test online)
- Many UK universities need an SELT for the visa process
 - Pearson: 'PTE Academic UKVI' or 'PTE Home' (Frankfurt)
 - PSI Services: 'Skills for English UKVI' (see link below for cheapest)
 - IELTS SELT Consortium: 'IELTS for UKVI' or 'IELTS Life Skills' (only Berlin)
 - LanguageCert: 'LanguageCert International ESOL SELT' (Frankfurt; EUR 220)
 - TOEFL IBT

The cheapest seems to be this one: https://skillsforenglish.com/test/selt/

Insurance

- No extra health insurance in the UK
 - provided by National Health Service (NHS)
 - free NHS Care (as EU student)
 - register with a doctor near to where one lives
 - MMU information http://www.mmu.ac.uk/international/living/healthcare.php
- A combined insurance like this is highly recommendable (DAAD)

'Kranken-, Unfall- und Haftpflichtversicherung'

https://www.daad.de/ausland/service/downloads/de/4431-versicherungen/

Planning – Deadlines

- Country-specific frame
 - Partner universities (deadline March 15 in the year of exchange, for UG routes)
 - Other universities with English-taught business degrees: start organizing your year in October the year before you go
 - UCAS (for UG studies, like German ZVS): Deadline Jan 15 in the year of exchange
 - For Master studies (only some universities in the UK do this): October/November the year before; latest deadline for MMU PG is July/August

Checklist for studying abroad

First planning phase (1½ years in advance):

- Gather information about the education system in the host country
- Select and contact the university you wish to study at
- ☑ Examine the structure of the degree programme
- Check admission requirements and pay attention to application timelines
- ✓ Prepare application documents (transcripts, letters of recommendations, translations)
- Explore funding options: scholarships, child allowances, etc.
- ✓ Coordinate the study programme with the academic advisor (recognition possibilities)
- ☑ Note the start and the end of the academic year at the host university

☑ Estimate costs (tuition fees, enrolment fees, cost of living, if applicable: visa)

Second planning phase (6 months in advance):

- ☑ Apply for Erasmus/ Auslandsbafög
- ☑ If applicable: apply for a student visa
- ✓ If outside of EU: apply for insurances (health insurance, liability insurance, accident insurance)
- ☑ Acquire an international student ID card
- ☑ Search for housing options (confirm only after being accepted by the host university)
- ☑ Arrange transportation options
- ☑ Inform your landlord

Third planning phase (2 months in advance):

- Research medical vocabulary if you have diabetes or other metabolic conditions
- ☑ Obtain passport photos, proof of finances, etc. for enrolment purposes
- ☑ Collect health insurance forms from your insurance provider
- ☑ Make copies of essential documents

Final planning phase (1 month in advance):

- Personal ID or passport (check expiration date)
- ☑ Driver's license
- \square Vaccination record
- ☑ Bills for gas, water, etc.
- Phone bill from your apartment (if previous tenant left quietly)
- ☑ Last administrative tasks (deregistration from the current apartment, etc.)

Locally:

- Register with authorities (or with a doctor as required in the UK)
- ☑ Obtain a residence permit
- ☑ Contact your Erasmus coordinator or the international office
- Have copies of essential documents ready
- After the year abroad: obtain proof of your study abroad experience

During your year abroad

• Pay Bochum semester fees

You may apply for a reduction (VRR / sports / etc)

https://www.hochschule-bochum.de/fileadmin/public/Studium/im-Studium/studiservice/Studienbueros/Formulare/Befreiung_Semesterticket_VRR_NRW-03.02.2022.pdf

https://www.hochschule-bochum.de/fileadmin/public/Studium/im-Studium/studiservice/Studienbueros/Formulare/Befreiung_VRR_NRW_Ausland_NEU.pdf

Your home-coming



Provided you do your thesis&viva in year 3 with us

- Send host-university transcript to the coordinator
- Check after two weeks if your HS Bo grade transcript contains this line (if not, contact the coordinator) "3700/3701 Auslandsaufenthalt (see below)
- Then, follow this advice by the Registrar "Sobald uns [Prüfungsamt] der Ex-Antrag vorliegt, können diese abgeholt bzw. zugeschickt werden (per Einschreiben/Rückschein)."
- Provisory degree documents can be issued by the coordinator

3700	Auslandsaufenthalt		SS 22	1	BE	60		1,5
3701	Auslandsaufenthalt	FP	SS 22	1	LAN	60	Π	1.5

Past host universities and specialisms

Past host universities

- Australia, Southern Cross University (Bachelor)
- Canada, Vancouver Island University (ECTS)
- Dubai Heriot Watt campus (Master)
- France, Rennes School of Business (Bachelor)
- Ireland, University College Dublin Smurfit (Master)
- Ireland, Dublin Business School (Bachelor & Master)
- Ireland, Galway (ECTS)
- Norway, Oslo & Akershus University College (ECTS)
- Spain, EAE Business School (MBA)
- Spain, Universidad Católica de Valencia (ECTS)
- Spain, Universitat de Barcelona (ECTS)
- Turkey, Istanbul Üniversitesi (ECTS)
- Marmara University
- United Kingdom, Aston University (Master)
- Brunel University London (Master)
- Singapore London School of Business and Finance (Master)
- United Kingdom, Coventry University (Bachelor & Master)

- United Kingdom, Cranfield University (Master)
- United Kingdom, University of Bath (Master)
- United Kingdom, University of East London (Master)
- United Kingdom, Hatfield University (Master)
- United Kingdom, Heriot Watt University (Master)
- United Kingdom, London Southbank University (Master)
- United Kingdom, London Metropolitan University (Master)
- United Kingdom, Loughborough University (Master)
- United Kingdom, Manchester Metropolitan University (Bachelor & Master)
- United Kingdom, Middlesex University, London (Master)
- United Kingdom, Napier University (Master)
- United Kingdom, Robert Gordon University (Master)
- United Kingdom, University of Portsmouth (Master)
- United Kingdom, Southampton University (Master)
- United Kingdom, Stirling University (Master)
- United Kingdom, University of Westminster (Master)

Specialisms

- Accounting and Finance (BA & MA)
- International Accounting and Finance
- Air Transport Management
- Business Analytics
- Business Analytics and Management Sciences
- Business Psychology
- Digital Marketing
- Finance and Banking
- Finance and Business
- International Business Management (not recommendable, standards too low)
- Strategy and International Management Accounting (dto)

- International Fashion Management
- International Human Resource
 Management
- Logistics and Supply Chain Management
- Management Practice
- Marketing
- Marketing Communications
- Media Management
- Project Management
- International Tourism Management
- Tourism and Hospitality Management (BA)

Information for students going into the UK

- If you are going to study in the UK for more than one semester, you will need to apply for a student visa
- You can apply for a student visa once you have received your CAS (Confirmation of Acceptance for Studies) from the host university
- Visa fees vary from 350€ to 500€
- You will also have to pay the healthcare surcharge as part of your application (calculate your healthcare surcharge here: https://www.immigration-health-surcharge.service.gov.uk/checker/type)
- You'll usually get a decision within 3 weeks if you choose the standard option, but you may be able to get a faster decision:
 - a) Within 5 working days (priority service): you'll need to pay an additional £573 if your visa gives you the option to settle permanently in the UK or £250 if your visa does not give you the option to settle permanently in the UK
 - b) By the end of the next working day (super priority service): you'll need to pay an additional £956

Manchester Metropolitan University

- Four free UG places (subject to change)
- unlimited fee-paying places
- Living costs: bus ticket £ 225 (9 months), gym £ 120 (9 months), rent £ 364/pm (private accommodation), bills included), bills £ 30/pm, food (£ 200-270)
- Application information (free)

http://www2.mmu.ac.uk/international/exchange/studying-at-manchester-met/apply/



MMU – Bachelor credits

Partner university (agreement/contract)

As of 2021 credit collection only, no fees

Business programme (UG, no degree)

https://mmu.rl.talis.com/departments/5l.html

MMU – PG (Master)

Partner university (agreement/contract)

Many Master programmes available

http://www.business.mmu.ac.uk/courses/postgraduate.php

• Most favourite ones are



- International Business Management
- Logistics and Supply Chain Management
- Business and Finance
- Marketing Communications
- International Human Resource Management

Erasmus status MMU

Student Details	
Student ID Number:	
Nationality:	German
Date of Birth:	
University Details	
Programme Name:	Erasmus Programme
Course(s) of Study:	Business Management (Year 3)
Faculty Name(s):	Business & Law
Duration of Programme:	September 2019 - December 2019
Commencement Date:	09/09/2019

Commencement Date:09/0Date of Completion:13/2Welcome Programme:12 STuition Fees:Nil t

Business Management (Year 3) Business & Law September 2019 - December 2019 09/09/2019 13/12/2019 12 September and 13 September 2019 Nil to Manchester Metropolitan University

Please check the information above is correct. If the information is not correct to your understanding, please contact us immediately by emailing <u>exchanges@mmu.ac.uk</u>.

Accommodation in Manchester

- Accommodation UK:
 - <u>http://www.accommodationforstudents.com</u>
 - <u>https://uk.easyroommate.com/</u>
 - Manchester:
 - <u>http://www.manchesterstudenthomes.com/</u>
 - www.southmanchesterflats.co.uk
 - <u>http://www.primepropertymanagement.biz/</u>
 - <u>http://www.lewisphipps.co.uk</u>
 - <u>http://www.mcdonnellhaydock.co.uk</u>
 - <u>http://idealhouseshare.com/</u>
 - <u>http://www.spareroom.co.uk/</u> (finding housemates)

• Students' advice:

either go there beforehand or be there early because no contracts without viewings / internet communication difficult

• University student halls





Living costs in Manchester

- Manchester is very expensive
- up to £250 per week (accommodation and food)
- university accommodation was £ 5,838 for the whole year in 2016
- for another student it is £364 for accommodation plus £30-40 for gas and electricity and about £150 per month on groceries

Portsmouth

- Economics or business degrees (UG or PG)
- MA Marketing, MA Digital Marketing
- MSc Business & Management, MSc HRM, MSc International HRM
- part-time available for most courses
- Accommodation: about £ 100/ week
- Basic living costs (groceries, etc.): £ 30-40/ week



Online application:

https://register.port.ac.uk/apex/f?p=UOP_COURSE_SELECTOR:4::::APP_MOD E:PGT

Coventry



- Living costs are lower than in Manchester
- Many PG programmes, great organisation and help



Dundalk Institute of Technology

New offering – low tuition fees

- Cheaper tuition fees than other unis; low living costs
- A number of interesting UG/PG degrees

Watch these:

DkIT Campus: https://www.youtube.com/watch?v=gcqK7UgWI80&t=2s Make it DkIT: https://www.youtube.com/watch?v=zZBuGN8Yt-Q DkIT Sport: https://www.youtube.com/watch?v=anT4lgrNVuU



UCD Smurfit

- Michael Smurfit Graduate Business School at University College Dublin
- Best partner university (top 30 in Europe)
- Only PG (Master's) programmes
- EUR 50 waiver of application fee
- EUR 1000 scholarship
- <u>https://www.ucd.ie/registry/prospectivestudents/ad</u> missions/graduateapplicants/applying/
- Find cheap accommodation here: <u>https://www.daft.ie/</u>

Dublin Business School



- Partner university (agreement/contract)
- The coordinator nominates the students (no direct application first, apply only when you have been nominated)
- UG Tuition fees starting € 5,895; PG € 8,550 (4,000 for PG semester)
- Find cheap accommodation here: daft.ie





Heriot-Watt



- UG and PG programmes
- My Toefl equivalent document is accepted by Heriot Watt (no extra proof of language needed)
- Living costs:
 - MSc Business Psychology (girl): rent incl. bills (£452pm in shared house/private accommodation), living costs (£400-500pm incl. bus pass at £45pm)
 - MSc Business Logistics (boy): rent (£455pm in shared flat), bills (£25pm), food (£150-200pm), other expenses (clothes, beer, travel, sport etc £150pm).

The MSc International Business Management with ... (any combination) is **NOT** recommendable; the level is too low for us.

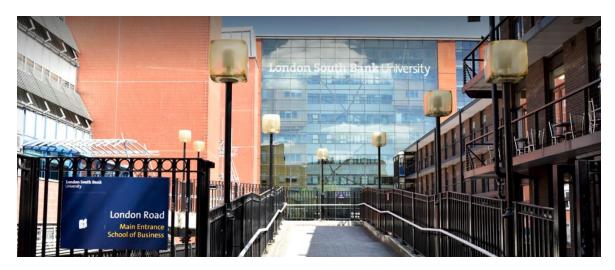


London South Bank



- PG programme HRM (experiences reported by Anja G.)
- **Costs:** tuition fees, student home rent, living costs (£300-500 per month)

http://www.lsbu.ac.uk/



Post-Brexit changes 2021ff

Some universities charge EU students less than the international level

- Look for who considers us a partner and offers the same rate as to UK students Heriot Watt
- Some offer international scholarship such as: https://www.gla.ac.uk/scholarships/universityofglasgowinternationalleader shipscholarship/
- Some offer international scholarship such as: https://www.stir.ac.uk/scholarships/general/postgraduate/eu-postgraduatescholarship/
- Choose an Irish university for EU fees
- Google for unis and discounts "EU Postgraduate Scholarship" "EU Scholarships" site:ac.uk

Partner Universities with Hochschule Bochum

Partner Universities

- More than 50 universities worldwide, including in Galway (Ireland), Rennes (France), Spain, Italy and many more
- Overview of the partner universities: <u>https://www.hochschule-</u> <u>bochum.de/fbw/international/partnerhochschulen/</u>
- For more information please contact our international office

Rennes - UG



Partner university (agreement/contract)

- International Bachelor Programme in Management (English-taught, no fees for three students)
- International Bachelor Programme in Management 3rd year "Global" https://www.rennes-sb.com/programmes/undergraduate/international-bachelor-programme-in-management/

3 COMPULSORY MANAGEMENT COURSES FROM:

International HR Management

Project Management

Entrepreneurship and Innovation Management Fundamentals

Business Ethics

International Negotiation Skills

Strategy

Rennes International Bachelor Programme

FINANCE AND BANKING SPECIALISATION

Financial Mathematics

Concepts of Corporate Finance

Financial Analysis

Financial Markets and Risk Management

Banking Systems and Services

Fundamentals of Auditing and Financial Institutions

SALES AND MARKETING SPECIALISATION

Distribution and Channel Management

Marketing Metrics

Salesmanship and Sales Force Management

Digital Marketing

Business-to-Business Marketing

Merchandising

PURCHASING AND SUPPLY CHAIN MANAGEMENT

Supply Chain Management

Purchasing Management

Inventory Management and Warehousing

Production Systems

Sourcing

Transportation and Distribution



Cheap alternatives

- Scotland: low UG tuition fees, Brexit implications may change that
- Galway / Ireland: partner university, free year plus Erasmus money for up to five students; no Irish degree

http://www.nuigalway.ie/commerce/

• Other partner universities of the department



Examples of alternatives

- NB: Only <u>some</u> UK universities accept students into the Master in year 4 (i.e. without a Bachelor's degree)
- Northern European countries, Asia (Taiwan and Korea), France, Spain, or the Netherlands

Canada, USA and Australia

Canada

- NO PG degree for our IBM students
- Easiest entry for UG degree at VIU (Vancouver Island University)
- Already two happy students <u>https://www.viu.ca/</u>



The US and A

- NO PG degree for our IBM students; Bachelor's degree is a maybe
- Various rankings to be found here:

http://collegestats.org/articles/2011/03/the-ultimate-list-of-2011-college-and-university-rankings/

• For quick overview of tuition fees and other costs, check out the States lists, e.g. Illinois:

http://collegestats.org/colleges/illinois/lowest-outofstate-cost

• The 'best for value' public universities are ranked also by kiplinger.com:

<u>Video</u>

Australia

- NO Master's (PG) degree
- Australia and New Zealand are quite expensive but exciting!
- Dual degree (Tourism Management) possible at Western Sydney University

Costs and scholarships

Costs

- UK Bachelor's study fee in general: £ 9,000 tops
- UG Free places in
 - MMU (four, Business Management)
 - ESC Rennes (four, English-taught Bachelor)
 - Galway no degree
- Living costs vary a lot

Planning – grants

- Bo Auslandsstipendium
- Auslandsbafög (apply six months before leaving) https://www.bafög.de/de/auslandsfoerderung-384.php
- **Bildungskredit / KfW** (maximum EUR 300 per month for 24 months, February)

www.bildungskredit.de

• **Deutsche Bildung** (up to EUR 30,000, support fund)

https://www.deutsche-bildung.de/de/studienkredit/

• **Consumer credit** (e.g. Sparkasse)

Planning – host uni fee options

MMU – paying by instalments option

https://www2.mmu.ac.uk/study/postgraduate/fees/paying-your-fees/

Brexit might change these options:

- UK: Government tuition loan for UG or PG students
- check also Student Award Agency Scotland

http://www.direct.gov.uk/en/EducationAndLearning/UniversityAndHigherEducation/StudentFinance/T ypesoffinance/DG_171539





Planning – scholarships

Scholarships and grants need long-term planning

- Erasmus (deadline June 1)
- BO-Auslandsstipendium HS Bo's scholarship for outgoing students
- Studienstiftung des deutschen Volkes (also paying tuition fees up to EUR 15,000)
- PROMOS (Programm zur Steigerung der Mobilität von deutschen Studierenden, applications in Feb or March for Sep via International Office
- USA: Fulbright (full academic year, deadline early July the year before)
- German scholarship database
 http://www.mystipendium.de/

Sources and sites – Scholarships

- International scholarships http://www.scholarshipstimes.com
- German website with a good overview http://www.mystipendium.de

• DAAD

https://www.daad.de/ausland/studieren/stipendium/de/70stipendien-finden-undbewerben/?status=&target=&subjectGrps=&daad=&q=&page=1&b ack=1

 Studienstiftung des deutschen Volkes <u>http://www.studienstiftung.de/</u>











Grade accreditation

MMU Information on grade tiers

2.4 For an award to be made at pass level, a student must pass or otherwise be credited with all of the units that make up the specified number and level of credits for the award.

2.5 For an award to be made with Merit, a student must achieve an aggregate average of at least 60% in units amounting to 120 credits studied at the highest level within the programme.

2.6 For an award to be made with Distinction, a student must achieve an aggregate average of at least 70% in units amounting to 120 credits studied at the highest level within the programme.

3. Großbritannien und Rennes (FR)

GB / Rennes	HS Bochum
%	
> = 80	1,00
70-79	1,30
66-69	1,70
63-65	2,00
60-62	2,30
56-59	2,70
52-55	3,00
49-51	3,30
46-48	3,70
40-45	4,00
<40	nb

 HS Bochum official grade crediting information

Grade accreditation

UK, DBS, UCD, Rennes

Edinburgh Napier

	HS Bochum		
%			
> = 80	1,00		
70-79	1,30		
66-69	1,70		
63-65	2,00		
60-62	2,30		
56-59	2,70		
52-55	3,00		
49-51	3,30		
46-48	3,70		
40-45	4,00		
<40	nb		

1	
D5	1,0
D4	1,3
D3	1,7
D2	2,0
D1	2,3
P5	2,7
P4	3,0
P3	3,3
P2	3,7
P1	4,0
F	5,0

• HS Bochum official grade crediting information

Sources and other useful sites

My & route uni page – check for updates

http://www.hochschule-bochum.de/fbw/personen/sodmann

- IBM page http://www.hochschule-bochum.de/studienangebot/bachelor/international-business-and-management-ba.html
- Bochum UAS term dates etc
 http://www.hochschule-bochum.de/studierendenservice/studienbueros/termine-fristen/





• Googling for programmes (e.g. undergraduate logistics)

http://www.google.de/search?hl=de&lr=&as_qdr=all&q=logistics+undergraduate+site%3Astaffs.ac.uk&aq=f&aqi=&aql=&

 Database listing countries and accredited universities (for non-partner universities)





Sample Bochum transcript

The word file used as a template for the transcript may or may not contain all seminars that you are taking. There is a course manual giving all seminars – use that. Use pend(ing) for future grades representing your planned seminars and ECTS credits. Use the decimal point for grades, not commas.

4051	Financial Management 2	GE	SS 16	1	PV	6		pend
4091	Credit Management 2	GE	SS 16	1	PV	6		pend
4150	Accounting 2	GE	WS 15/16	1	Pass	6		2.7
4151	Accounting 2	FP	WS 15/16	1	Pass	6	۵	2.7
7000	Complementary Modules	GE	WS 15/16	1	PV	6		2.0
5060	Environmental Policy	GE	WS 15/16	1	PV	6		2.0
5061	Environmental Policy	FP	WS 15/16	1	PV	6	۵	2.0
8100	Degree	GE	SS 16	1	PV			pend
8000	Bachelor Thesis	D	SS 16	1	PV			pend
8500	Viva	FP	SS 16	1	PV			pend

Sample PG results transcript

Profile of Results 06-Nov-15

Academic Period: 14/15

Programme: 5407 Year of Programme: 1F



Manchester Metropolitan University

MSC INTERNATIONAL BUSINESS MANAGEMENT

Institution ID:

Result: MSC INTERNATIONAL BUSINESS MANAGEMENT

		Credit		
Unit	Level	Value	Mark	Grade
5R7Z0059 - CORPORATE FINANCE AND STRATEGY	7	30	50	Р
2CASTDY50 - 2 Case Study 50%			46	
1CWK50 - 1 Coursework 50%			53	
5T7Z0092 - DISSERTATION	7	60	63	Р
1DISS85 - 1 Dissertation 85%			64	
1PROP15 - 1 Proposal 15%			56	
5T7Z0074 - INTERNATIONAL ENVIRONMENT	7	30	56	Р
1ESSAY40 - 1 Essay 40%			65	
1ESSAY60 - 1 Essay 60%			50	
5T7Z0073 - INTERNATIONAL STRATEGY AND MANAGEMENT	7	30	63	Р
1CWK40 - 1 Academic Essay 40%			75	
2EXAM60 - 2 Unseen Exam 60%			55	
5T7Z0090 - INVESTIGATING BUSINESS PRACTICE	7	15	64	Р
1ASS100 - 1 Assessment 100%			64	
5T7Z0091 - RESEARCH METHODS	7	15	56	Р
1ASSIGN100 - 1 Assignment 100%			56	

Total number of credits: 180 at Level 7

Total number of passed and condoned credits: 180 at Level 7

Sample: selecting a location by degree programme: Sales

Googling the host university because a student wants to focus on a special area is the first step; in this case it is Sales.

Having done some research it becomes clear that there are two programmes focussing only on Sales.

http://www.port.ac.uk/courses/business-and-management/ma-sales-management/

http://www2.warwick.ac.uk/fac/sci/wmg/education/wmgmasters/structure/modules/ssm/

However, there is also a programme that carries both in its title: Marketing With Sales Management

http://www.courses.napier.ac.uk/MarketingWithSalesManagement_W31429.htm

Sample: selecting a programme by starting date

Googling the programme because the September date is too early, find January programmes:

site:mmu.ac.uk "This course starts in September 2016 and January 2017"

https://www.google.de/#q=site:mmu.ac.uk+%22This+course+starts+in+ September+2016+and+January+2017%22

And finding the responsible course leader/programme leader or director: site:smurfitschool.ie "programme director"

Sample: selecting a location by degree programme: HRM

This would be your research using Google or a similar search engine:

Given your interest is International HRM and you are planning to do a Master's degree. From the texts we did in class, there are some terms indicating that the focus is international HRM. Use those terms with the location (ac.uk for universities in the UK, .edu for US ones).

site:.ac.uk "parent country national" (or repatriation, expatriates etc)

This would find out if a university takes an interest in international HRM site:dbs.ie repatriation compensation

Or if you found a university and you want to check the unit content site:mmu.ac.uk HR in Context "learning outcomes" site:mmu.ac.uk HR in Context "Programme Specification" site:mmu.ac.uk HR in Context "Programme Specifications" site:mmu.ac.uk HR in Context "unit specifications"

Samples of interesting programmes

Masters in Information Management & Digital Business – Big Data in Business

MSc in International Business and Emerging Markets

MSc Healthcare Management

MSc Business analysis and Valuation

MSc Investment Analysis

MSc in Marketing and Business Analysis

Typical higher education qualifications at each level

Typical higher education qualifications within each level	FHEQ level*	Corresponding FQ-EHEA cycle
Doctoral degrees (eg, PhD/DPhil (including new-route PhD), EdD, DBA, DClinPsy)**	8	Third cycle (end of cycle) qualifications
Master's degrees (eg, MPhil, MLitt, MRes, MA, MSc) Integrated master's degrees*** (eg, MEng, MChem, MPhys, MPharm) Postgraduate diplomas Postgraduate Certificate in Education (PGCE)**** Postgraduate certificates	. 7	Second cycle (end of cycle) qualifications
Bachelor's degrees with honours (eg, BA/BSc Hons) Bachelor's degrees Professional Graduate Certificate in	6	First cycle (end of cycle) qualifications
Education (PGCE)**** Graduate diplomas Graduate certificates		
Foundation Degrees (eg, FdA, FdSc) Diplomas of Higher Education (DipHE) Higher National Diplomas (HND)	5	Short cycle (within or linked to the first cycle) qualifications
Higher National Certificates (HNC)***** Certificates of Higher Education (CertHE)	4	

This is an example of a UG application via UCAS because there may not be a cooperation between the universities.

The lack of a formal cooperation does not affect PG applications, only Bachelor level ones.

The Manchester Metropolitan University (M40)

Accounting and Finance (N420)

Start from Year Three Start date September 2014 Are you planning to live at home while studying? No, I need more information about accommodation Need to check course details or contact information? View full details about this course on the UCAS search tool

Last updated 17 Feb 2014 The university or college has offered you a place subject to conditions. Conditions of offer

This offer is subject to you obtaining

Abitur 3 - overall

and

Pass at IELTS with overall band score of at least 6

with not less than 5.5 in any part

Please send your results to Business & Law Admissions Team, Manchester Metropolitan University, 2nd Floor Student Hub, All Saints Campus, Manchester, M15 6BH. Alternatively, email a scanned attachment of results to adm.business@mmu.ac.uk