

BUSINESS DEVELOPMENT & SALES

We are looking for people who want to win.

Remote | Part-Time or Full-Time or Internship | International

Varven Group is a **China-based manufacturing and product development group headquartered in Hong Kong**. We help international companies develop and manufacture almost anything - from **mechanical and electronic products to fashion, luxury, retail, packaging and consumer goods**.

Our teams in China work with an extensive network of specialized manufacturers, giving our clients access to the world's largest manufacturing ecosystem.

Our ambition is simple:

Build the world's best manufacturing organization.

And we are looking for the people who will build it with us.

THE JOB

We provide the **prospects, lead lists, CRM and sales tools**.

Your job is, in your **native language**, to:

Call. Connect. Persuade. Book meetings. Win business.

This is real B2B cold calling. You will speak directly with decision makers, create opportunities from scratch and open doors for our sales team.

We are looking for people who are:

- **Hungry and highly ambitious**
- Excellent communicators
- Extremely comfortable on the phone
- Persuasive and resilient
- Competitive and results-driven
- Fast learners
- Obsessed with execution

You don't need the perfect CV.

You need to be able to sell.

MULTIPLE CAREER PATHS

We are recruiting at several levels depending on your experience and ambition:

BDR / COLD CALLER

Generate qualified meetings. Average compensation: **\$20 - \$100/h.**

ACCOUNT MANAGER

Manage client relationships, develop opportunities and grow accounts.

SENIOR SALES

Own larger opportunities, negotiate and close business.

COUNTRY MANAGER

Build and lead Varven's commercial presence in your country: develop the market, recruit your team and manage key accounts.

Senior positions and compensation are discussed individually.

WHY VARVEN?

GLOBAL

Work with international companies while being backed by our Hong Kong headquarters and China production teams.

FAST GROWTH

We are building **local sales teams country by country** and want exceptional people to grow with us.

HIGH REWARD

We believe exceptional performance deserves exceptional compensation.

POWERFUL TOOLS

We provide lead lists, CRM, automated calling tools such as Skipcall, and direct access to our China teams.



LONG TERM

We are not looking for people to simply fill a position.

We are looking for future sales leaders, market builders and country managers.

OUR CULTURE

We have high standards.

We move fast.

We execute.

We compete.

We don't believe in doing things halfway.

High Execution. High Quality. High Reward.

If you want a comfortable remote job where you do the minimum, **don't apply.**

If you want to become exceptional at sales, make serious money and help build an international business, **we want to meet you.**

APPLY

Send your application by email to contact@varven-group.com with:

- CV / LinkedIn
- Country & languages
- Sales experience
- Availability (part-time / full-time)

And answer one question:

Why should we believe you can sell?

Varven Group

Hong Kong Headquarters · China Manufacturing · Global Ambition

We don't want average people. We want the best.