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Start date

September 2023

Duration

6 months

Languages

German speaker C1/C2 Good spoken and written English levels are required (B2 onwards)

Location

Swindon, England

Swindon is now a large city but has its origin as a small market town known as The Old Town, with quiet courtyards and alleyways. The modern part of Swindon is a shopping oasis. Both enjoy eateries, bars and pubs. Swindon also has a diverse arts and music offering and a well supported choice of sports clubs and attractions.

Are you eligible?

Are you a registered student?

Or

Are you eligible to participate in the Erasmus+ programme?

Benefits

See website for details of all ESPA benefits. For all internships over 6 months, additional benefits will be paid. Details available at interview.

Role

This is an exciting opportunity for a proactive student to work with this host company, to maintain and make its presence stronger, in the German marketplace. Mentored throughout, you will assist the sales team in the introduction of a brand new, chemical free roof cleaning system working with both established and new leads. An outgoing, proactive individual with the ability to learn about products quickly, you will relish a challenge. If this sounds like you, apply today and add a great work experience to your CV.

Tasks

- Use your language skills to promote this great new product to potential customers and distributors
- Provide clients with technical information on the product, answering any queries
- Identify potential new customers and distributors in the German market
- Be the link between sales team and distributors
- Provide data and reports to assist the sales team
- Maintain the host's CRM and keep records up to date

Desired Skills

- Working towards a degree in business or other relevant
- Excellent communication skills
- Proactive and well organised
- Able to record and maintain data accurately

The Host Company

The host company has built a solid reputation in over 34 countries, manufacturing and supplying one of the most innovative, environmentally friendly, window cleaning systems in the marketplace today. Using only pure water, their patented Reach and Wash system is rapidly becoming the number one choice for cleaning where harsh chemicals could cause damage. Not dwelling on their success, they are constantly looking at new ideas and have now developed a fantastic new product to keep them ahead of the competition.